

LISTING OF THE CLAIMS

The following listing, if entered, replaces all prior versions of the claims in the present application.

1. **(Currently Amended)** A computer-implemented method comprising:
 - defining an opportunity data model, wherein
 - the defining is performed at an integration server,
 - the opportunity data model represents an opportunity as data elements,
 - ~~the opportunity data model represents the~~ defining comprises
 - determining a set of relationships between the opportunity and a plurality of entities related to the opportunity, and
 - the opportunity data model represents the set of relationships
 - as attributes of the opportunity; and
 - receiving data in a source format, wherein
 - the data in the source format is received from a source application,
 - and
 - the source application is configured to use the source format; and
 - transforming ~~the data received from a source application in the source format~~ into data in a common format, wherein
 - the transforming is performed ~~[[at]]~~ by the integration server,
 - ~~the data received from the source application is in a source format,~~
 - ~~the transforming transforms the data received from the source format~~
 - ~~into the common format,~~
 - the common format is a format ~~recognized~~ used by the integration server,
 - the opportunity data model ~~provides~~ defines the common format,
 - the common format is configured to facilitate transforming data in the
 - source format into data in the common format,
 - the common format is configured to facilitate ~~[[s]]~~ transforming data
 - ~~stored in the common format~~ into data stored in another a target
 - format,

the data ~~stored~~ in the common format ~~[[is]]~~ and the data in the source format are stored at the integration server, ~~and~~
~~the data stored in the another format is stored at a system of one of~~
~~the entities.~~

2. (Previously Presented) The computer-implemented method of claim 1 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

3. (Previously Presented) The computer-implemented method of claim 1 wherein the data elements comprise
a base data element, wherein
the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and
a custom data element, wherein
the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

4. (Previously Presented) The computer-implemented method of claim 3 wherein the one or more custom data fields of the opportunity data model are specific to an application.

5. (Previously Presented) The computer-implemented method of claim 1 further comprising:
instantiating the opportunity data model; and
initializing the data elements of the instantiated opportunity data model.

6. (Currently Amended) The computer-implemented method of claim 5 ~~wherein the transforming the data received from the source application further comprises further comprising:~~
transforming the data in the common format into ~~[[a]]~~ data in the target format ~~of a target application~~, wherein
a target application is configured to use the target format ~~is the another~~
format, and
the target format represents the data as another opportunity data model;
and
sending the data in the target format to the target application.

7. (Previously Presented) The computer-implemented method of claim 1 wherein a definition of the opportunity data model is represented as an XML schema.

8. (Currently Amended) A method for data transformation, the method comprising:
receiving opportunity data from a source application, wherein
the opportunity data received from the source application is in a source
format,
the source application is configured to use the source format,
the opportunity data represents an opportunity, and
the receiving is performed ~~[[at]]~~ by an integration server; and
transforming the opportunity data ~~received from~~ in the source format into
opportunity data in a common format defined by an opportunity data
model, wherein
the opportunity data model represents the opportunity as data elements,
the opportunity data model represents a set of relationships between the
opportunity and a plurality of entities related to the opportunity as
attributes of the opportunity,
the common format is a format ~~recognized-used~~ by the integration server,
the transforming is performed ~~[[at]]~~ by the integration server,

the opportunity data model ~~provides~~ defines the common format,
the common format is configured to facilitate transforming data in the
source format into data in the common format,
the common format is configured to facilitate[[s]] transforming data
~~stored~~ in the common format into data ~~stored~~ in ~~another~~ a target
format,
the data ~~stored~~ in the common format [[is]] and the data in the source
format are stored at the integration server, ~~and~~
~~the data stored in the another format is stored at a system of one of~~
~~the entities.~~

9. (Original) The method of claim 8 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

10. (Previously Presented) The method of claim 8 wherein the data elements comprise

a base data element, wherein

the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and

a custom data element, wherein

the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

11. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:

defining an opportunity data model, wherein

the defining is performed at an integration server,

the opportunity data model represents an opportunity as data elements,

~~the opportunity data model represents the defining comprises~~

determining a set of relationships between the opportunity and a plurality of entities related to the opportunity, **and** **the opportunity data model represents the set of relationships** as attributes of the opportunity; **and** **receiving data in a source format, wherein** **the data in the source format is received from a source application,** **and** **the source application is configured to use the source format; and** transforming **the data received from a source application in the source format** **into data in a common format,** wherein the transforming is performed **[[at]] by** the integration server, **the data received from the source application is in a source format,** **the transforming transforms the data received from the source format** **into the common format, and** the common format is a format **recognized-used** by the integration server, the opportunity data model **provides-defines** the common format, **the common format is configured to facilitate transforming data in the** **source format into data in the common format,** the common format **is configured to** facilitate**[[s]]** transforming data **stored-in** the common format **into** data **stored** in **another-a target** format, the data **stored-in** the common format **[[is]]** **and the data in the source** **format are** stored at the integration server, **and** **the data stored in the another format is stored at a system of one of** **the entities.**

12. (Previously Presented) The machine-readable storage medium of claim 11 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with

the opportunity, a related source organization, a related destination partner, and related revenue.

13. (Previously Presented) The machine-readable storage medium of claim 11 wherein the data elements comprise

a base data element, wherein

the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and

a custom data element, wherein

the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

14. (Previously Presented) The machine-readable storage medium of claim 13 wherein a definition of the opportunity data model is represented as an XML schema.

15. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:

receiving opportunity data from a source application, wherein

the opportunity data received from the source application is in a source format,

the source application is configured to use the source format,

the opportunity data represents an opportunity, and

the receiving is performed at an integration server; and

transforming the opportunity data ~~received from~~ in the source format into

opportunity data in a common format defined by an opportunity data model, wherein

the opportunity data model represents the opportunity as data elements,

the opportunity data model represents a set of relationships between the opportunity and a plurality of entities related to the opportunity as attributes of the opportunity,

the common format is a format ~~recognized~~ used by the integration server,

the transforming is performed ~~[[at]]~~ by the integration server,

the opportunity data model ~~provides~~ defines the common format,
the common format is configured to facilitate transforming data in the
source format into data in the common format,
the common format is configured to facilitate[[s]] transforming data
~~stored~~ in the common format into data ~~stored~~ in another-a target
format,
the data ~~stored~~ in the common format [[is]] and the data in the source
format are stored at the integration server, ~~and~~
~~the data stored in the another format is stored at a system of one of~~
~~the entities.~~

16. (Previously Presented) The machine-readable storage medium of claim 15 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

17. (Previously Presented) The machine-readable storage medium of claim 15 wherein the data elements comprise
a base data element, wherein
the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and
a custom data element, wherein
the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

18. (Currently Amended) A system comprising:
a memory; and
at least one processor coupled to the memory, the at least one processor executing
a set of instructions which cause the processor to
define an opportunity data model, wherein

the define is performed ~~[[at]]~~ by an integration server,
the opportunity data model represents an opportunity as data
elements,
~~the opportunity data model represents the defining further~~
comprises
determining a set of relationships between the opportunity
and a plurality of entities related to the opportunity,
and
the opportunity data model represents the set of
relationships as attributes of the opportunity; ~~and~~
receive data in a source format, wherein
the data in the source format is received from a source
application, and
the source application is configured to use the source format;
and
transform ~~the data received from a source application in the source~~
format into data in a common format, wherein
the transform is performed ~~[[at]]~~ by the integration server,
~~the data received from the source application is in a source~~
format,
~~the transform transforms the data received from the source~~
format into the common format, and
the common format is a format ~~recognized-used~~ used by the integration
server,
the opportunity data model ~~provides~~ defines the common format,
the common format is configured to facilitate transforming
data in the source format into data in the common
format,
the common format is configured to facilitate~~[[s]]~~ transforming
data ~~stored~~ in the common format into data ~~stored~~ in
~~another-a target~~ format,

the data ~~stored~~ in the common format ~~[[is]]~~ and the data in the source format are stored at the integration server, ~~and the data stored in the another format is stored at a system of one of the entities.~~

19. (Original) The system of claim 18 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

20. (Currently Amended) A system comprising:
 a memory; and
 at least one processor coupled to the memory, the at least one processor executing a set of instructions which cause the processor to receive opportunity data from a source application, wherein
 the opportunity data received from the source application is in a source format,
 the source application is configured to use the source format,
 the opportunity data represents an opportunity, and
 the receiving is performed ~~[[at]]~~ by an integration server~~[[,]]~~; and
 transform the opportunity data ~~received from~~ in the source format into opportunity data in a common format defined by an opportunity data model, wherein
 the opportunity data model represents ~~[[an]]~~ the opportunity as data elements and represents a set of relationships between the opportunity and a plurality of entities related to the opportunity as attributes of the opportunity,
 the common format is a format ~~recognized~~ used by the integration server,

the transforming is performed ~~[[at]]~~ by the integration server,
the opportunity data model ~~provides~~ defines the common format,
the common format is configured to facilitate transforming
data in the source format into data in the common
format,
the common format is configured to facilitate~~[[s]]~~ transforming
data ~~stored~~ in the common format into data ~~stored~~ in
~~another~~ a target format,
the data ~~stored~~ in the common format ~~[[is]]~~ and the data in the
source format are stored at the integration server, ~~and~~
~~the data stored in the another format is stored at a system of~~
~~one of the entities.~~

21. (Original) The system of claim 20 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

22. (Currently Amended) An apparatus for representing a class definition, the apparatus comprising:

a processor;

an integration server comprising

means for defining an opportunity data model, wherein

the opportunity data model represents an opportunity as data
elements,

~~the opportunity data model represents the means for defining~~
further comprises

means for determining a set of relationships between the
opportunity and a plurality of entities related to the
opportunity, and

the opportunity data model represents the set of relationships as attributes of the opportunity; ~~and~~

means for receiving data in a source format, wherein
the data in the source format is received from a source application, and
the source application is configured to use the source format;
and

means for transforming the data received from a source application in the source format into data in a common format, wherein
~~the transforming transforms the data received from the source format into the common format, and~~
the common format is a format ~~recognized~~ used by the integration server,

the opportunity data model ~~provides~~ defines the common format,
the common format is configured to facilitate transforming data in the source format into data in the common format,

the common format is configured to facilitate[[s]] transforming data ~~stored~~ in the common format into data ~~stored~~ in ~~another a target~~ format,

the data ~~stored~~ in the common format ~~[[is]]~~ and the data in the source format are stored at the integration server, ~~and~~
~~the data stored in the another format is stored at a system of one of the entities.~~

23. (Currently Amended) An apparatus for data transformation, the apparatus comprising:
- a processor;
 - an integration server comprising
 - means for receiving opportunity data from a source application, wherein

the opportunity data received from the source application is in a source format, ~~and~~
the source application is configured to use the source format,
the opportunity data represents an opportunity; and
means for transforming the opportunity data ~~received from~~ in the source format into opportunity data in a common format defined by an opportunity data model, wherein
the opportunity data model represents the opportunity as data elements and represents a set of relationships between the opportunity and a plurality of entities related to the opportunity as attributes of the opportunity~~[[;]]~~, and
the common format is a format ~~recognized-used~~ by the integration server,
the opportunity data model ~~provides~~ defines the common format,
the common format is configured to facilitate transforming data in the source format into data in the common format,
the common format is configured to facilitate~~[[s]]~~ transforming data ~~stored~~ in the common format into data ~~stored~~ in ~~another-a target~~ format,
the data ~~stored~~ in the common format ~~[[is]]~~ and the data in the source format are stored at the integration server, ~~and~~
~~the data stored in the another format is stored at a system of one of the entities.~~